

NextGen Healthcare:
Achieving Meaningful Use



You need the right technology,
tools, and training to stay on
the path to Meaningful Use.
With NextGen Healthcare,
you'll be Ready2Go!

WHAT YOU NEED:

The first step toward achieving Meaningful Use is to find a vendor with a proven, fully-certified EHR that can help you get there—and with clients who are already there or are on their way. Our clients—including more than 430 individual providers and 8 inpatient facilities—have attested for more than \$17 million in Stage 1 Meaningful Use incentives, with more yet to come. These clients hail from practices large and small, as well as community health centers.

We know that software alone won't help you reach your goals. You also need a committed partner who has a clear strategy for achieving Meaningful Use objectives, backed by a team of training and implementation experts.



You need a partner who understands that Meaningful Use is just the first milestone in a long journey toward more efficiency, better financial performance, and higher quality of care. You need a partner like NextGen Healthcare.

NEXTGEN
HEALTHCARE

nextgen.com



WHAT NEXTGEN HEALTHCARE DELIVERS:



NextGen® Ambulatory EHR

offers you the “Client Path to Meaningful Use,” a step-by-step guide to help you reach your goals. You start with our acclaimed, fully-certified EHR, then get expert assistance from our consultants, trainers, and IT specialists. Our team keeps you focused and on track from beginning to end.



NextGen® EHR Connect

is an interoperability package that allows you to share information across the continuum of care—in real time and within normal provider workflow. With EHR Connect, your NextGen Ambulatory EHR can exchange standards-based data with any health information exchange (HIE) without ever forcing you to leave the EHR.



NextGen® Health Quality

Measures (HQM) is an easy-to-use tool for reporting Meaningful Use quality measures and achieving quality-based reimbursement goals. NextGen HQM simplifies outcomes reporting and helps ensure maximum incentive payments from federal and regional programs. There’s even a physician scorecard feature that makes it easy to monitor progress and make improvements.



NextGen® Inpatient Clinicals

is already Meaningful Use-certified, giving your clinicians a single point of access for entering and retrieving patient vitals, lab results, medications, and more. With the click of a button, Inpatient Clinicals populates all the data in the exact format CMS requires. And you achieve an important Meaningful Use goal: capturing data at the point of care.



NextGen® Enterprise

Scheduling helps maximize hospital-wide patient throughput—plus helps prevent costly surgery cancellations and delays—with a robust solution that improves resource allocation by swiftly balancing a multitude of staff, room, resource, and patient variables. Enterprise-wide, patient-centric and rules-based tools allow you to efficiently schedule cross-departmental “procedure strings,” recurring appointments, and in blocks by physician or group.



NextGen® Surgical Services

give you the electronic nursing notes, embedded quality measures, point-of-care charge capture, and other features vital to effective surgery management. From more complete interoperative notes to better tracking of procedure costs, we allow you to focus on the task at hand: patient care.



NextGen® Lab

helps maximize efficiency with real-time workflow monitors you can customize to your unique needs. Auto-faxing and patient results reporting can be set to your specifications, for instance. Our relational database allows extensive data mining and management reporting. And, because we’re committed to supporting LOINC codes, we help you on the journey to Meaningful Use.



NextGen™ Consulting

Services puts our cutting-edge clinical and financial expertise to work for you, offering physician consulting services, technical consulting, eHealth expertise (EDI and administrative automation), and more.



NEXTGEN AMBULATORY EHR

“After implementing NextGen’s integrated EHR, we experienced a 5%-10% increase in coding due to better documentation. That translates to a revenue increase of \$15,000 to \$30,000 annually per physician.”

-Dr. Narash Gunaratnam, *Gastroenterologist, Huron Gastroenterology, Ypsilanti, Michigan*

KEY FEATURES:

Built-in customizable templates and tools allow providers to quickly and easily capture complete, accurate documentation. Beyond the exceptional NextGen Knowledge Base Module (KBM), our offerings include:

- > **NextGen® Optical Management**
- > **NextGen® Dental Management**
- > **NextGen® RTF Document Import**
- > **NextGen® Transcription Management**
- > **NextGen® Remote Patient Chart Synchronization**
- > **NextGen® ExpressRx (sold standalone)**

In every component, strong architecture and design facilitate a productive user experience—efficient and organized for clinical workflows. Equally robust reporting functionalities support needs ranging from administrative P4P data requests to clinical outcomes measurements. With NextGen Ambulatory EHR, practices benefit from:

- > **Discrete data capture**
- > **Rich clinical templates**
- > **Intuitive user interface**
- > **Precise content for more than 25 specialties**
- > **Structured, consistent disease management workflows**
- > **Automated outcomes reporting**
- > **Contemporary document creation functionality**
- > **E-prescribing capability**
- > **Clinical and administrative workflow integration**

The Next Generation EHR

NextGen Ambulatory EHR offers integrated workflow benefits gleaned from more than 20 years of clinical experience and 60,000 clinical users. Streamlined navigation and an intuitive, efficient user interface make it smart, sleek, and simple to use. As the clinical side of a complete ambulatory solution, our certified EHR technology helps providers in more than 25 specialties improve patient outcomes and foster collaborative, continuum-wide care.

Supporting Your Advancing Healthcare Goals:

Discrete data capture at the point of care gives our ambulatory EHR superior ability to provide tools essential for achieving patient-centered, accountable care. Automated outcomes reporting and advanced disease management workflows simplify and enhance care processes for numerous specialties. Smooth integration with a wide range of applications—both clinical and financial—enables the kind of real-time data exchange envisioned by “meaningful use.”



NEXTGEN EHR CONNECT

KEY FEATURES:

- > **Workflow integration** – NextGen EHR Connect gives you the ability to securely exchange information with an HIE straight from your NextGen Ambulatory EHR.
- > **Document incorporation** – You can easily bring documents from the HIE into your NextGen Ambulatory EHR's patient chart.
- > **Customized configurations** – We can configure the solution to either automatically or manually send information to your HIE, whichever method works best for you.
- > **Standards support** – Dependent on your HIE's support of IHE®-based or HL7-based interoperability functionalities, NextGen EHR Connect supports:
 - Patient Identification (PIX/PDQ)
 - Demographic Update and Backload
 - Clinical Content Generation (CCD)
 - Document Exchange (XDS.b)
 - Patient Consent
 - Role-based User Access
 - Audit Messaging
 - Security and Privacy
 - ADT Export
 - Lab Order Export
 - Lab Results Import and Export
 - Document Import and Export
 - Immunization Export
 - Provider Backload

Real interoperability with other organizations is a vital part of achieving a Medical Home or any other model of clinically-integrated, accountable patient care. So you need the ability to successfully share information across the continuum of care—in real time and within normal provider workflow.

NextGen EHR Connect gives you that ability. It's an interoperability platform that enables your NextGen Ambulatory EHR to securely exchange standards-based data with any health information exchange (HIE) with a few simple clicks. Without ever leaving the EHR, you can retrieve essential patient information—like patient demographics, medications, problem lists, allergies, procedures, vital signs, and more—from an HIE. Then you can automatically or manually send data back to your HIE for other providers to access.

By helping you securely share clinical data with other providers through an HIE, we can start you on the path to more efficient and higher quality patient care.

NextGen EHR Connect helps you:

- Strengthen care coordination
- Improve provider workflow
- Foster patient-centered initiatives
- Enhance patient safety



NEXTGEN HEALTH QUALITY MEASURES



KEY FEATURES:

The NextGen HQM module supports all national and regional pay-for-performance programs. Programs that the module currently participates in include:

- > **American College of Cardiology IC3**
- > **Take Care New York**
- > **PQRS**
- > **DOQ-IT**
- > **eHearts**
- > **Bridges to Excellence**
- > **Patient Centered Medical Home**
- > **And others**

In addition to these programs, NextGen Healthcare is an approved registry for PQRS for 2010 and for ePrescribing, and a BTE participating data aggregator. The HQM module will also be the solution used by NextGen Healthcare clients to meet some of the Meaningful Use measures.

- > **Automated services for seamless outcomes reporting**
- > **Automated electronic registry reporting to reporting agencies**
- > **Performance and outcomes reporting from the practice to the patient level**
- > **Dashboard reporting**
- > **NPI verification against CMS registry**
- > **Robust end user administrative features**
- > **Automated reporting reminders to practices and providers**
- > **True clinical quality reporting (no billing data)**

NextGen Ambulatory EHR, when combined with the NextGen Health Quality Measures module, makes it easy to participate in outcome and quality measurement programs. Each day, as providers see patients and document the encounter in the EHR during the natural course of workflow, discrete clinical quality indicators are seamlessly captured by the NextGen HQM module. These indicators are automatically analyzed and calculated, and then submitted to programs such as Bridges to Excellence (BTE), Physicians Quality Reporting System (PQRS), and even for Meaningful Use. A practice selects the programs it wants to participate in and the measures it wants to report.

The HQM module is NextGen Healthcare's clinical data mart solution for automated registry reporting of outcomes and quality measures. The module mines and evaluates clinical data points for both aggregate and patient level outcomes performance tracking and reporting. Practice summary and detail reports are available for performance tracking or patient-specific tasks such as generating letters and reminders to clients for mammograms, colorectal screenings and influenza immunizations.

Practices can track their performance at an enterprise, physician or patient level throughout the reporting period. This means that the practice or physician can continue to improve their performance, and do not have to wait until the end of the reporting period to find out how well they performed. When used as a quality decision support tool it can show all the quality indicators for a specific patient or ensure follow-up on all patients in a particular program.



NEXTGEN INPATIENT CLINICALS

“ I think that one of NextGen’s strong suits is ease of use. If you have a product that is easy for users to adapt to, that makes sense to them, that’s structured well, you’re going to have a far higher rate of adoption, and we have had excellent adoption. We had a fairly wide range of age in our nursing staff, and we haven’t lost a single one...They all have enjoyed the product and many of them said that they were surprised since they thought it was going to be much more difficult. But the program itself is so easy to use and has a good layout that they’ve all adapted very well. ”

-Marcia Cook, *IT Director, Bates County Memorial Hospital, Butler, Missouri*

KEY FEATURES:

NextGen Inpatient Clinicals provides a single point of access for clinicians to enter and retrieve all inpatient clinical information (patient vitals, lab results, medications, and imaging results) from the bedside or remote locations with:

- > Fully-integrated computer physician order entry (CPOE) for automated order entry using Clinical Decision Support and pre-defined order sets
- > A centralized clinical data repository to promote interoperability and support Meaningful Use objectives
- > Automation in ancillary departments – including laboratory, pharmacy, and radiology—for improved patient safety, outcomes, and efficiency
- > Mobility that allows providers anytime, anywhere remote access via iPhone® and other smartphones
- > Clinical and Physician Documentation that facilitates full electronic charting at the point of care and helps meet accreditation requirements and core measures
- > Barcoded Medication Administration, Order Management, and more

NextGen Inpatient Clinicals is based on a modern, Web-based architecture that leverages full “cloud computing” capabilities:

- Certified Inpatient EHR that is scalable from Critical Access Hospitals to large IDNs
- Operational for over 10 years with more than 20,000 active users
- Backed by live 24/7 support and proactive monitoring of your systems
- Links inpatient and ambulatory data into a single, robust, easy-to-use platform

Supporting Your Advancing Healthcare Goals:

NextGen Healthcare’s Inpatient Clinicals version 2.4 is certified for Meaningful Use—and has also passed rigorous tests in functionality, security, and interoperability to become a CCHIT® Certified 2011 Inpatient EHR. This supports hospitals’ efforts to reach Meaningful Use goals, and also empowers them to deliver patient-centered care through ACO and other emerging healthcare delivery models.



NEXTGEN ENTERPRISE SCHEDULING



KEY FEATURES:

- > Block scheduling
- > Rules-based scheduling
- > Conflict checking
- > Drag-and-drop re-scheduling
- > “Find-a-time-slot” scheduling
- > Cancel/recall functionality

NextGen Enterprise Scheduling enables you to maximize hospital-wide patient throughput—and prevent costly cancellations and delays. It is a robust scheduling solution that improves your resource allocation by swiftly balancing a multitude of staff, room, resource, and patient variables. NextGen Enterprise Scheduling is a patient-centric toolset designed to facilitate conflict-free scheduling for even the most complicated appointments, like those for related services across departments (radiology and surgery “procedure strings”, for instance). You can efficiently book recurring appointments, or accommodate block scheduling by physician or group.



NEXTGEN SURGICAL SERVICES

KEY FEATURES:

- > Effective surgery management
- > Improved inventory/materials management
- > Efficient quality and financial data capture
- > Relevant standard and custom reporting
- > Fully-electronic nurse charting
- > Enhanced point-of-care charge capture

NextGen Surgical Services software provides complete case management, documentation, and reporting. Fully electronic nurses' notes at the point of care let you pull valuable clinical data into your NextGen Inpatient Clinicals in real time, while embedded surgical quality measures help ease data capture and reporting to payers.

Charge capture at the point of care—including documentation of actual inventory and resource utilization—offers you a simple way to track costs per procedure per provider. A department dashboard enables management to see both clinical and financial metrics at a glance, with the ability to drill down into each area. Additionally, a wide range of standard and customized reports help you gain a clear picture of your surgery balance sheets.



NEXTGEN LAB

KEY FEATURES:

- > Scalability to any size laboratory
- > Real-time workflow monitors
- > A relational lab database
- > Extensive management reporting and Quality Control modules included
- > Support for LOINC codes
- > Highly-flexible auto-faxing and patient reporting options
- > Optional microbiology module
- > Direct interfaces to instrumentation (no middleware)

Real-time workflow monitors customizable to each laboratory and each user can help you maximize efficiency and direct user priorities in any lab, regardless of size. With options like configurable turnaround time thresholds, tests, locations, priorities—we make sure your lab solution is tailored to your workflow. And you can track any element of workflow you wish because our relational database allows extensive data mining and management reporting. Application support of LOINC[®] codes, automated patient result reporting, and critical result notification management all put you on your way to meeting Meaningful Use and quality care initiatives.



NEXTGEN CONSULTING SERVICES

“ We benefit from outsourcing our billing and collections because of the depth of knowledge that the staff at NextGen has. As a small practice, we just don't have the depth. If my manager doesn't know the answer, she goes and finds it within the organization, and for us, that is invaluable. ”

-Sarah Cuneo, Practice Administrator, Chrosniak, Schwartzbauer and Mehta, Silver Spring, Maryland

KEY FEATURES:

NextGen Consulting Services are divided into four areas, each playing a role in helping clients reach peak performance. Below are the key features of each area.

NextGen™ Professional Consulting Services

- > Strategic direction
- > Organizations through transformations
- > Increase cash flow; decrease costs
- > Practice management functionality

NextGen™ Technical Consulting Services

- > Build custom add-on features to mainstream applications
- > Data conversions from legacy systems
- > Customized programming
- > Interface development with financial and insurance systems
- > Customized enterprise and government reporting
- > Customized IT training

NextGen™ Physician Consulting Services

- > Guidance from a qualified team of physicians from a multitude of specialties
- > Years of real-world experience in healthcare IT
- > Evaluate workflow
- > Make recommendations for optimizing EHR systems, preparing for Meaningful Use, and quality improvement

NextGen™ eHealth Consulting Services

- > Electronic Data Interchange (EDI) relieves staff of time-consuming duties
- > Manages a wide range of administrative processes
- > Moves data electronically from clients' practice management system to our NextGen EDI team
- > Updates of clients' practice management system when tasks are completed

NextGen Consulting Services are designed to equip clients with the strategic guidance and best practices needed for success in today's healthcare environment. Our experts in technology, finance, and healthcare delivery partner with our clients to help ensure exceptional business and clinical results. Focusing on people, process, and technology, our Consulting Services help organizations put together a future-state vision, create an executable strategic road map, and build a set of guiding principles that will help them make decisions at the executive, operational, and design levels.

Supporting Your Advancing Healthcare Goals:

By leveraging our proven expertise in both the clinical and financial side of the business, NextGen Consulting Services help clients improve revenue cycle operations with optimized practice management functionality; achieve best practice EHR and Meaningful Use adoption; develop strategic road maps; and establish project governance. We provide an approach, a methodology, and a tool kit that has a level of standardization and predictability, so our clients learn to be self-supporting and can carry on with their initiatives long after our Consulting Services engagement is over.

IT'S NOT YOUR IMAGINATION. THE DIGITAL TRANSFORMATION OF
HEALTHCARE DELIVERY IS GAINING MOMENTUM – EVERY DAY.



For more information on NextGen Healthcare's portfolio, and to view initial product demonstrations, visit www.nextgen.com. To speak with a sales representative, call 215-657-7010 or email us at sales@nextgen.com.

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