



NextGen Electronic Data Interchange (EDI)

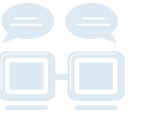
Sustainable Financial Rewards
at Your Fingertips

NEXTGEN
HEALTHCARE

Grow With Confidence

“Since beginning our partnership with NextGen™ EDI in 2002, we reduced our office staff-to-physician ratio from 1.3 to .77 and have reached .58 after incorporating the Real Time Edit engine into our workflow. We’ve reduced our A/R by 4%— about \$2 million in collectible cash. NextGen EDI automation lets our business office staff focus on high value tasks enabling a dynamic growth model at Heartplace.”

Danny Conaway, Director – Business Office
Heartplace, LLC, Dallas, Texas



GET READY!

The NextGen EDI portfolio gets you ready! Ready to achieve each stage of Meaningful Use. Ready to reach new levels of quality care. Ready to manage ICD-10 and 5010. Ready to earn what you deserve. Ready to protect what you earn.

NextGen EDI frees up clinical and administrative staff to focus on higher value tasks that can improve your patients’ experience and increase the quality of your healthcare delivery. Your business benefits, too. NextGen EDI can help your practice recover the \$15-\$20K physicians typically don’t bill each year due to rejected claims and under billing.

Our NextGen EDI clients are generating remarkable patient management and claims processing accuracy and productivity results including:

- Fewer A/R days
- Faster payments
- Reduced claim errors and resubmissions
- Improved cash flow

Get Started Today

- No hardware to rent or buy
- No setup or installation fees
- No need for additional phone lines



NextGen EDI Services

Productive. Patient-Focused. Rewarding.

Improve your Electronic Claims Processing

Successful electronic claims processing is a core activity to optimize revenue cycles in physician practices.

NextGen EDI works with the most innovative and reliable clearinghouses to help transform electronic claims submissions into payments.

For practices, this means end-to-end integration, smooth implementation, consolidated billing, ongoing support, and greater financial rewards. Industry and payer claim submission changes will not take your practice by surprise:

- Claims are screened for incomplete or missing data
- Reduce rejections
- Remediate rejections faster
- Easily track claims and payments
- Know the practice's financials daily
- Speed up payment turnaround times
- Leverage advantages of increased cash flow
- Improve overall revenue cycle

The productivity you can develop and sustain with NextGen EDI is rewarding for your practice and patients.

Make a Statement with Electronic Patient Statements

From design to distribution, NextGen EDI automates the entire patient statement process, reducing labor and printing costs associated with producing statements in-house.

- Create professional, easy-to-read statements
- Customize with your practice's logo
- Create personalized message areas
- Apply automatic USPS address verification
- Ensure prompt delivery of all statements
- Speed payment and reduce A/R days



Rewarding.



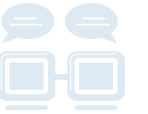
“We’ve seen tremendous value added through the process. On the practice management side as an example, with some of the functions with the electronic claims process, we shaved 12 days off our accounts receivable in the first year of being live on practice management.”

Brandt Halbach, *Executive Director*
Georgia Neurological Surgery, Athens, Georgia

Productive and Patient Focused.

“We’re able to do a little more with less. We’re able to do a little bit more billing, a little bit better coding with less people because the system is a little bit more efficient than what we were using before. So that value then allows us to do a little bit more clinically for patients.”

Mark Masters, Chief Administrative Officer
Jacksonville Heart Center, Jacksonville, Florida



Appointment Reminders Reduce No-Shows

Reduce appointment no-shows and enhance patient communication without sacrificing hours of staff time with the NextGen EDI automated appointment confirmation service. NextGen EDI reads your appointment schedule from NextGen® Practice Management and contacts all scheduled patients using automated voice reminders.

- Select from a variety of standard messages
- Create your own customized reminder messages
- Choose from text-to-speech or professionally recorded scripts
- Choose how far in advance your patients are contacted
- Repeat attempts can be programmed for no-answer or busy signal
- Confirmation reports are automatically posted to your appointment schedule
- Reports include number of busy signals, confirmed appointments, requested reschedules, and failed attempts.

Eligibility Verification Supports Proactive Problem Solving

Patient eligibility for healthcare service can, and should be, established before the patient enters the practice’s office. It’s routine and automatic with NextGen EDI. Automatic confirmation of patient eligibility creates value and saves time.

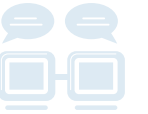
- Status reports issued automatically after verification
- Reports detailed eligibility, co-pays, and deductibles
- Determine eligibility ahead of the appointment
- Staff can react to correct problems prior to appointment
- Minimize difficult patient dialog in the waiting area
- Eliminate a root cause of bad claims
- Reduce claim rejections
- Avoid consuming unnecessary time

Completely transparent to users, NextGen EDI will scan your appointment schedule, pull the insurance data for all scheduled patients, and communicate with insurance companies to verify patients' eligibility.



“If it weren't for InSight Reporting, it would have taken me weeks or months to learn about reimbursement and denial problems.”

Susan Lupo, A/R Manager, Lansing Ophthalmology



InSight Reporting

Analyze. Synchronize. Capitalize.

InSight Reporting™ gives you real-time access to healthcare analytics. Compare your practice's metrics against other similar practices at the state and national level. Targeted measurement of what matters most to your practice or hospital workflow means you can manage it for improvement.

With InSight Reporting you access the same technology used by CMS and insurance carriers (payers). You benefit from the industry's largest ERA, ERN, and EOB database. That's access to more than 25 percent of the nation's outpatient remittances. The result: Find and fix reimbursement problems efficiently.

Create the right actions at strategic times. Engage people with right answers – the best answers – the first time. Use InSight Reporting and synchronize your team of physicians, clinicians, coders, and administrators to achieve new levels of productivity and accuracy. Meaningful business growth, in the business of healthcare, depends on leveraging state-of-the-art digital resources like InSight Reporting.

Get ready to

- Isolate the sources of consistent denials
- Track reasons behind claim denials
- Compare code usage to reduce risk
- Analyze utilization and productivity
- Calculate payment turnarounds for payers
- Discover trends using real-time and/or historical data
- Anticipate audits by setting risk alerts

NextGen Real Time Edits (RTE)

Consistent. Clean. Customized.

Getting claims right the first time makes a difference. The pain of not submitting a clean claim can create a domino effect of slowdowns and inefficiencies that can be costly in both lost revenue and frustrated office staff.

NextGen™ Real Time Edits can decrease the rework and rebilling of electronic claims. Automated checks and balances ensure compliance. Transparent updates ensure accuracy; you're always using the latest ICD-9, ICD-10, and CPT® code sets.

The latest commercial payer and CMS rules are automatically incorporated into your edits including LCD/NCD, NCCI, MU, and OCE. NextGen RTE lets you use any number of custom edits to fit your practice needs while always remaining accurate and compliant.

Get ready to

- Configure and support NextGen® Edits Engine with no implementation fee
- Accommodate your location profile and payer rules with dynamic edits
- Improve claim validity
- Adjudicate rejected claims less often
- Reduce days of outstanding A/R
- Improve the overall revenue cycle



NEXTGEN EDI COVERS EVERY ANGLE

Our mission at NextGen Healthcare is summed up in one word: Ahead. It's our job to stay ahead of the digital transformation of healthcare.

We're passionate about our mission every day. We've earned our industry leadership recognition in electronic data interchange (EDI) products and services because of our unwavering commitment to harness the power of EDI for our clients.

NextGen EDI allows healthcare business managers and physician practice executives to attack lost revenue, staffing issues, patient management, and workflow optimization from every angle.

NextGen EDI Portfolio of Products and Services

Electronic Claims Processing

Patient Statements and Correspondence

Appointment Reminders

Eligibility Verification

InSight Reporting

Real Time Edits



For more information on NextGen Healthcare's portfolio, and to view initial product demonstrations, visit www.nextgen.com. To speak with a sales representative, call 215-657-7010 or email us at sales@nextgen.com.

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Patent pending.