

# Community Hospitals and NextGen Healthcare



Instead of 1 more HIT vendor,  
you'll be partnering with  
**one who does more.**

**NextGen Healthcare**

We're helping hospitals and communities across America meet the healthcare challenge of the future—better patient safety and care. By partnering with us, you'll appreciate how everything we bring to the table can help bring exceptional healthcare to your community.

Clinical & Financial Solutions

Inpatient & Ambulatory

Mobility

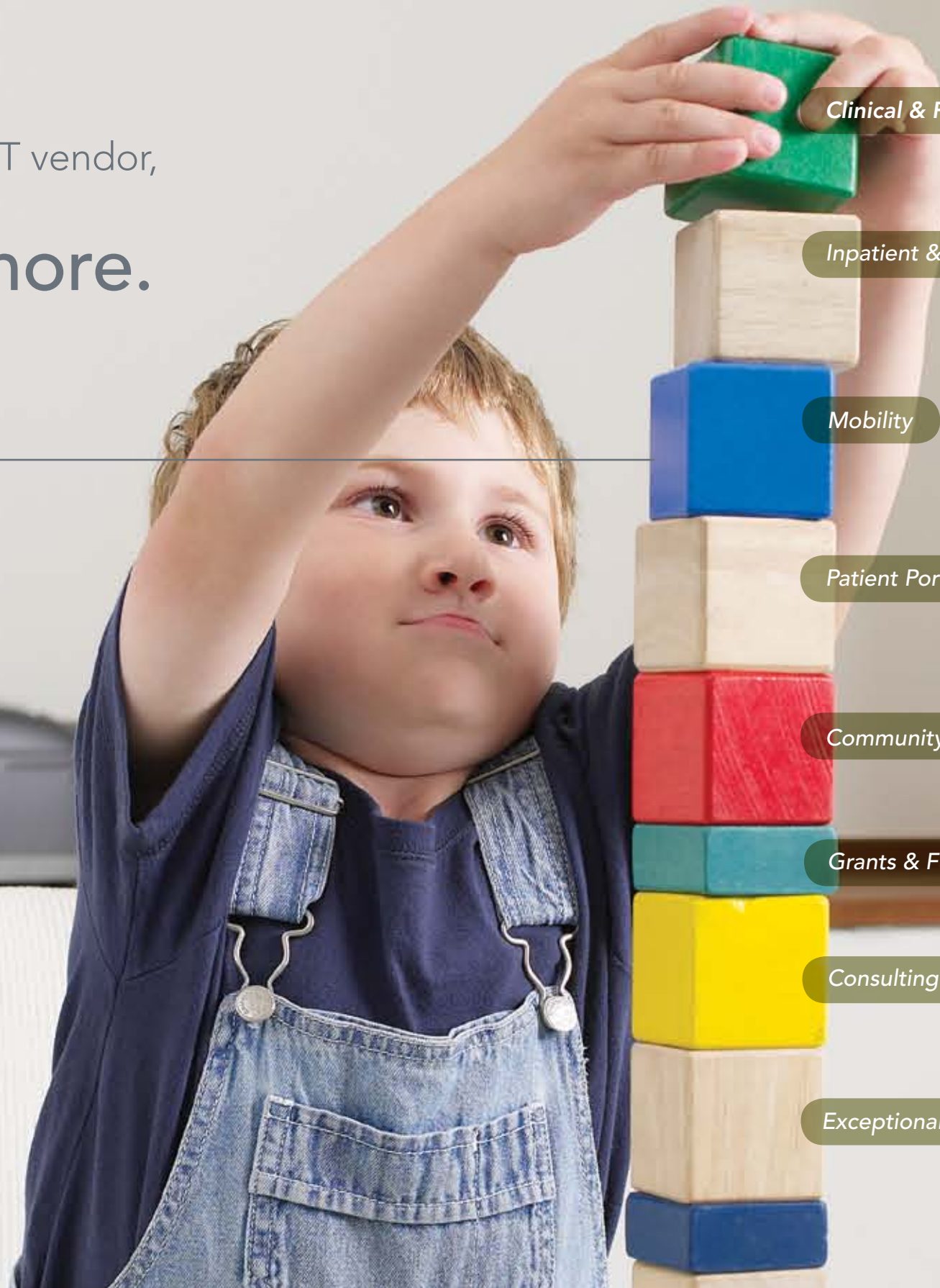
Patient Portal

Community Connectivity/HIE

Grants & Funding Assistance

Consulting

Exceptional Client Service



Your community's hospital is where you, your family and your neighbors turn for healthcare. But it's so much more than just another healthcare center: it's the heart and health of your community. And you want to equip it to provide the best care possible.

## One Community. One Record. One Partner.

Yet few understand the unique challenges you face:

*Limited resources. Complying with regulations. Attracting and keeping physicians. Financing capital needs. Keeping the facility up-to-date. Receiving board approvals...*

NextGen Healthcare does. With our technology, expertise, and unsurpassed client service as the foundation, we'll help you work through obstacles and prepare your hospital for the future of medicine—and the future of your community:

As ONE hospital community, sharing ONE patient record across the continuum of care—backed by ONE well-established technology partner dedicated to your hospital, your patients and your community.



*"On the road to a fully-integrated EHR system, NextGen Healthcare and Bates County Memorial Hospital, after many long dedicated hours have achieved the first phase of CPOE... All involved could not be more thrilled, excited, and maybe a little anxious how CPOE and a fully-integrated EHR will affect our healthcare world."*

*– Rebecca Tarver RN, CNO, Bates County Memorial Hospital, Butler, MO*



*“The cost of hardware is lower because of the open architecture of the NextGen® system. In addition, we asked for certification of five new, just-on-the-market devices that we wanted to utilize at our facility. NextGen Healthcare approved all five. Having this kind of freedom to choose hardware allowed us to place the best possible devices in the hands of our users.”*

Marcia Cook, Information Systems/Technology Director  
at Bates County Memorial Hospital, Butler, MO

## How NextGen Healthcare Benefits Community Hospitals

We know how tirelessly committed you are to serving your community, and we bring that same tireless commitment to serving you.

NextGen Healthcare is devoted to transforming healthcare through our:

- > industry-leading integrated clinical, financial, and connectivity solutions
- > breakthrough technology, including fully Web-based solutions that won't break your budget
- > measurable improvement of patient care
- > quality commitment to the service partnership—and to staying ahead of ARRA Meaningful Use certifications

### *Certified for Meaningful Use.*

NextGen Healthcare is one of the first companies offering a product suite (inpatient and ambulatory) that is certified for Meaningful Use across the continuum of care.

For added confidence, we offer a Money-Back Guarantee and have attained additional certifications:

NextGen® Inpatient Clinicals version 2.4 is a premarket conditionally CCHIT Certified® 2011 Inpatient EHR – to complement our award-winning CCHIT Certified 2011 NextGen® Ambulatory EHR version 5.6.

## Inpatient Clinicals: The Perfect Fit

Proven at community hospitals nationwide, our more than 20,000 unique users testify to satisfaction with intuitiveness, ease of use, and presentation of medically-relevant data through our fully Web-based clinical solution.

Clinicians have driven the development of our systems from the very beginning to help us focus on what's important...

*Enhanced patient safety and outcomes; increased efficiencies; and automated communication between patient, caregivers, ancillary staff and providers*

### *NextGen® Inpatient Clinicals features:*

- > Fully-integrated computer physician order entry (CPOE)
- > Advanced nursing support, documentation, medication management and care plans
- > A centralized clinical data repository to promote interoperability
- > Automation in ancillary departments—including laboratory, pharmacy, and radiology
- > Advanced clinical decision support tools authored by us for maximum customization and flexibility
- > Robust reporting, core measure reporting, and results trending to support top-quality patient care
- > Anywhere, anytime remote access for providers via iPhone®, iPad®, smartphones, and other mobile digital devices



## NextGen Financial Solutions: A Smart Investment

*NextGen® Inpatient Financials* can help hospitals improve their bottom line and streamline operations through a comprehensive system designed to automate and consolidate financial processes at multiple facilities, including hospitals, clinics, psychiatric, and physician offices.

Sharing a common patient database with a community-based Master Patient Index (MPI), NextGen Inpatient Financials is based on open systems network architecture to provide the flexibility to meet specific operational needs and hardware requirements.

Gain maximum return on investment through fully-integrated applications including:

- > Master Patient Index (MPI), ADT, and registration
- > General ledger
- > Materials management
- > Executive decision support
- > Scheduling
- > And more...

### Eligibility and Claims Services

**Denied insurance claims:** It's what makes healthcare revenue management so challenging. It's estimated that more than 25% of all healthcare insurance claims are denied when first presented for payment. We can help you overcome this challenge by focusing on three important areas:

- > **Determining eligibility** before service is provided.
- > **Submitting error-free claims** that will be paid when presented.
- > **Simplifying clean claim submission** with a "one-click" electronic solution.

Now you can rely on NextGen Healthcare as a single vendor for achieving both your clinical and financial goals.

## Unsurpassed Ambulatory Solutions for Care Across the Continuum

NextGen Healthcare is proud of our reputation with physicians in the ambulatory community. Our medical knowledge-base, company stability, and commitment to our proven technologies are why we're considered a leading ambulatory partner.

*NextGen® Ambulatory EHR* is an award-winning certified EHR designed to meet the distinct workflow needs of your community's clinics. Unique features include:

- > Interoperability with the NextGen® product suite to enable consistent, real-time clinical workflow among providers, hospitals, and patients
- > Pre-built clinical templates and workflow for over 26 specialties
- > Discrete data captured at the point of care for pay-for-performance programs

*NextGen® Patient Portal* is an advanced patient/provider portal designed to promote an interactive continuum of care between the patient and the practice.

*NextGen<sup>SM</sup> Healthcare Information Exchange* is a proven interoperability platform that enables users to securely store, display, and exchange complete patient records with other healthcare organizations.

With connectivity and continuity of care playing increasingly important roles in healthcare, NextGen Healthcare is right in step with our comprehensive portfolio of forward-looking technology.



*"I wanted you to know how much we have appreciated working with NextGen. You really understand our target market and have created a cutting-edge system that is both affordable and scalable enough to be attractive to our member hospitals and rural physicians alike..."*

David Pearson, President/CEO, Texas Organization of Rural and Community Hospitals (TORCH)



## Technology and Products for the Future

The platform on which your IT is based is crucial to your hospital's long-term viability.

NextGen Healthcare is positioned to meet your needs today, and for years to come...

- > That's why we are only one of a select few number of vendors who provide certified inpatient and ambulatory EHRs, representing the entire clinical workflow of a patient.
- > NextGen<sup>®</sup> Inpatient Clinicals was one of the first Web-based clinical systems— and is written in modern native Web architecture that supports open Web technologies. This means clinicians can access the system from any workstation with a browser.
- > NextGen<sup>SM</sup> Health Information Exchange (HIE) provides hospitals with an easier approach to connecting to a state HIE to meet future Meaningful Use goals.

### Web-based vs. Web-enabled — Important differences

- > Web-based applications like those offered by NextGen Healthcare are less expensive to deploy, quick to adopt and offer secure but simple data sharing.
- > Web-enabled applications, by contrast, will be harder to sustain and upgrade to tougher 2013 and 2015 Meaningful Use requirements.

## How NextGen Healthcare Builds Partnerships

With NextGen<sup>®</sup> Inpatient Solutions, you have a name and a face. Every client is assigned a personal account manager and a technical support representative—people who actually visit your hospital and understand your needs.

**Live client support 24/7.** True partners should never have to talk to machines. NextGen Inpatient Solutions offers live client support every hour of every day. This means you'll receive hassle-free, person-to-person communication whenever you call.

**Proactive monitoring.** When you partner with us you'll receive proactive monitoring of everything from your routers and servers to your internal networks and Internet connectivity. In fact, about 65% of our support issues are identified and resolved before users ever experience any impact—allowing your hospital to devote its resources to patients, not computers.

**Freedom to choose.** No two hospitals are alike: integration requirements and resources differ, and legacy systems factor into many decisions. We work with you to design the system that fits your needs and goals:

- > *If you prefer in-hospital solutions, we offer a full-service product suite.*
- > *If you don't have a large IT department, we can host the system with our high-availability data center.*
- > *If you want to retain legacy systems, we have many years experience leveraging those investments.*

*"In response to client and industry demand, we tailored our inpatient solution to specifically meet the needs of rural and community hospitals. It brings this historically underserved market segment an unmatched level of connectivity with their patients and their community."*

Steve Puckett, Senior Vice President, NextGen Inpatient Solutions



Your hospital needs a partner just as committed to it, as you are to your community. Learn how your Community Hospital can benefit from NextGen Healthcare's complete Inpatient Solution by calling (800) 676-3371.

## Portfolio of Products and Services

### NextGen® Inpatient Clinicals

NextGen Computer Physician Order Entry (CPOE)  
NextGen Clinical Data Repository (CDR)  
NextGen Clinical & Physician Documentation  
NextGen Barcoded Medication Administration  
NextGen Order Management  
NextGen Physician View  
NextGen Mobility  
NextGen Laboratory Information System  
NextGen Pharmacy Information System  
NextGen Radiology

### NextGen® Inpatient Financials

NextGen MPI, ADT, & Registration  
NextGen Patient Accounting  
NextGen General Ledger  
NextGen Accounts Payable  
NextGen Fixed Assets  
NextGen Materials Management  
NextGen Executive Decision Support  
NextGen Scheduling  
HR/Payroll/Scheduling and Time Management

### NextGen Community Connectivity

NextGen<sup>SM</sup> Health Information Exchange  
NextGen® Patient Portal  
NextGen® Analytics

### NextGen Business Services

NextGen<sup>SM</sup> Consulting  
NextGen<sup>SM</sup> Practice Solutions

### NextGen Ambulatory

NextGen® Ambulatory EHR  
NextGen® Practice Management



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